

## **Memetic Structures and the Dynamics of Cognitive Influence in Digital Information Environments**

<sup>1</sup>Dr. Robb Shawe, Ph.D., M.S. (Co-Lead Author)

<sup>2</sup>Aslak Molvaer (Co-Lead Author)

<sup>1</sup>Capitol Technology University, Department of Cyber Leadership, 11301 Springfield Road,  
Laurel, MD 20708, USA

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### **Abstract**

Digital information environments are characterized by rapid information exchange, algorithmic mediation, and continuous interaction between individuals and networked systems. Within these environments, information does not function solely as a carrier of knowledge but operates as structured input that shapes perception, interpretation, and decision-making. This article examines memetic structures as a primary mechanism through which information becomes cognitively operative. Memetic structures are conceptualized as patterns of information that propagate across individuals and systems while influencing cognitive processes. The analysis explores how such structures are formed, how they propagate, and how they interact with cognitive states under varying conditions. The article develops a multi-layered model of memetic propagation that integrates cognitive, social, and technological dimensions. It further examines how algorithmic systems amplify specific forms of information and how feedback loops contribute to the stabilization of interpretive patterns. The findings suggest that memetic influence is not inherently manipulative but becomes significant under conditions of high information velocity, cognitive load, and reduced reflective capacity. The article concludes by positioning cognitive maturity as a critical factor in moderating memetic influence, enabling individuals and organizations to maintain interpretive coherence in complex environments.

**Keywords:** memetic structures; information propagation; cognitive influence; algorithmic amplification; information ecosystems; cognitive load; interpretive dynamics

### **1. Introduction**

In digitally mediated environments, information is encountered not as isolated facts but as structured patterns that shape interpretation and guide perception. These patterns are often embedded within narratives, symbols, and communicative forms that influence how individuals understand and respond to their environment.

The concept of **memetic structures** provides a framework for examining how information becomes cognitively operative. Rather than focusing solely on content, this perspective emphasizes the structural properties of information that enable it to propagate, persist, and influence cognition across individuals and systems.

Traditional approaches to information processing often assume that individuals engage with information in a relatively neutral manner. However, research in cognitive science and communication studies demonstrates that perception and interpretation are shaped by factors such as salience, emotional resonance, and prior beliefs (Tversky & Kahneman, 1974; Kahneman, 2011).

In digital environments, these tendencies are amplified by technological systems that prioritize engagement and visibility. As a result, certain forms of information are more likely to propagate and influence cognitive processes.

This article examines memetic structures as a central mechanism of cognitive influence. It analyzes how such structures are formed, how they propagate, and how they interact with cognitive processes under conditions of complexity and uncertainty.

Subsequent articles in this research program extend this foundation by examining how cognition interacts with structured information environments, how influence operates through cognitive exposure and memetic propagation, and how these dynamics necessitate a broader post-linear understanding of cognitive development. Furthermore, this study adopts a conceptual, interdisciplinary analytical approach, integrating cognitive science, organizational theory, and information systems literature to examine how structured information environments shape cognitive processes and influence decision-making.

## **2. Conceptualizing Memetic Structures**

### *2.1 Definition and Scope*

Memetic structures are defined as patterns of information that:

- propagate across individuals and systems,
- adapt through transmission,
- influence perception, interpretation, and decision-making.

These structures may take the form of:

- narratives,
- symbolic representations,
- linguistic framing,
- visual or multimodal content.

Importantly, memetic structures are conceptualized as analytical constructs rather than deterministic entities. They do not operate independently of human cognition but emerge through interaction with cognitive processes and environmental conditions. Within the Quantum-Cognitive Maturity Model (QCM<sup>2</sup>), memetic structures function as mechanisms through which structured information environments interact with cognitive processes, shaping perception, interpretation, and decision-making under varying conditions of cognitive maturity.

### *2.2 Structural Characteristics*

Memetic structures exhibit several key characteristics:

- **Compression:** complex information is simplified into easily transmissible forms
- **Salience:** emotionally or cognitively striking elements attract attention
- **Reproducibility:** structures can be replicated across contexts
- **Adaptability:** content evolves as it moves across networks

These characteristics contribute to their persistence within information environments.

### *2.3 Memetic Structures as Cognitive Interfaces*

Memetic structures function as interfaces between external information environments and internal cognitive processes. They shape:

- what is noticed,
- how it is interpreted,
- how it is remembered.

This interface function positions memetic structures as a central mechanism through which environmental conditions influence cognition.

## **3. Memetic Propagation Dynamics**

### *3.1 Multi-Layered Propagation Model*

This model provides a structured analytical representation of memetic propagation across interacting cognitive, social, and technological domains. Memetic propagation operates across three interacting layers:

#### **1. Cognitive Layer**

Attentional processes, cognitive bias, and emotional response influence propagation. Information that aligns with existing beliefs or evokes strong affective reactions is more likely to be retained and shared (Kahneman, 2011).

## **2. Social Layer**

Information spreads through networks, communities, and shared identities. Social validation and repetition reinforce certain structures, contributing to their persistence.

## **3. Technological Layer**

Algorithmic systems prioritize content based on engagement metrics rather than informational accuracy (Zuboff, 2019). This creates amplification effects in which certain structures gain disproportionate visibility.

### *3.2 Selection and Amplification*

These layers create a selection environment in which memetic structures compete for attention. Structures that are:

- easily interpretable,
- emotionally resonant,
- socially reinforced

are more likely to propagate.

This process results in amplification, where certain patterns dominate informational environments.

### *3.3 Transformation and Variation*

As memetic structures propagate, they are subject to modification and reinterpretation. This iterative transformation allows structures to adapt to different contexts and audiences.

However, transformation may also reduce informational fidelity, contributing to oversimplification or distortion.

## **4. Interaction with Cognitive Processes**

### *4.1 Cognitive Processing Modes*

The impact of memetic structures varies depending on how information is processed.

At lower levels of cognitive regulation:

- processing is reactive and heuristic,
- interpretation is immediate and associative,
- susceptibility to influence is higher.

At higher levels:

- processing is reflective and integrative,
- individuals evaluate underlying assumptions,
- susceptibility is reduced.

#### *4.2 Cognitive Load and Susceptibility*

Under conditions of high cognitive load, individuals are more likely to rely on simplified processing strategies (Tversky & Kahneman, 1974).

This increases the influence of memetic structures that:

- reduce complexity,
- provide clear narratives,
- require minimal cognitive effort.

#### *4.3 Emotional Activation*

Emotion plays a central role in the propagation of memes. Emotionally charged information is more likely to capture attention and be shared.

While this can enhance communication efficiency, it may also increase susceptibility to biased or incomplete interpretations.

### **5. Feedback Loops and Reinforcement**

#### *5.1 Recursive Dynamics*

Digital environments are characterized by feedback loops in which user engagement influences content visibility. This creates recursive cycles of reinforcement.

#### *5.2 Stabilization of Interpretive Patterns*

Repeated exposure to similar information can stabilize interpretive frameworks. Over time, this may lead to:

- reduced exposure to alternative perspectives,
- increased confidence in specific interpretations,
- narrowing of cognitive diversity.

#### *5.3 Implications for Information Environments*

These dynamics highlight the importance of recognizing how information environments shape cognition. Memetic structures are not isolated phenomena but part of broader systems of interaction.

## **6. Implications**

### *6.1 Memetic Influence as Structural Condition*

Memetic influence is not inherently manipulative. It emerges from structural conditions within information environments, including:

- high information velocity,
- algorithmic mediation,
- social reinforcement.

### *6.2 Cognitive Maturity as a Moderating Factor*

Cognitive maturity plays a critical role in moderating the influence of memetic processes. Individuals with higher levels of reflective and metacognitive capacity are better able to:

- recognize framing effects,
- evaluate information critically,
- maintain interpretive coherence.

### *6.3 Organizational and System-Level Implications*

Organizations must account for memetic dynamics in decision-making, communication, and risk management. Information environments influence not only individual cognition but collective interpretation.

## **7. Conclusion**

Memetic structures represent a central mechanism through which information becomes cognitively operative in digital environments. Their capacity to propagate, adapt, and influence interpretation reflects the interaction between cognitive processes, social dynamics, and technological systems.

This analysis demonstrates that memetic influence is a structural feature of contemporary information environments rather than an isolated phenomenon. It also highlights the role of cognitive capacity in shaping how such influence is experienced and regulated.

Understanding memetic structures as part of a broader system of cognitive interaction provides a foundation for examining how individuals and organizations navigate complexity, maintain interpretive coherence, and develop resilience in rapidly evolving informational contexts.

This analysis is intended as a conceptual and interdisciplinary contribution rather than an empirical claim. The framework is designed to support future empirical investigation and applied research across multiple domains, including cognitive science, organizational systems, and digitally mediated environments.

### **Authorship Statement**

Mr. Aslak Molvær originated the initial concept of the Quantum Cognitive Maturity Model (QCM<sup>2</sup>). Dr. Robb Shawe substantially expanded, structured, and operationalized the framework through an interdisciplinary synthesis of cognitive science, systems theory, organizational learning, cybersecurity governance, and socio-technical analysis.

Dr. Shawe authored the four foundational articles that establish the theoretical, structural, and analytical architecture of the QCM<sup>2</sup> research program. He also produced major revisions to the QCM<sup>2</sup> manuscript (Revisions 16–19), including conceptual development, narrative integration, structural refinement, and alignment with contemporary scholarly discourse.

Both authors contributed to the analytical development of the framework, the integration of interdisciplinary perspectives, and the final review and approval of each manuscript.

### **Author Note and Research Program Statement**

The Quantum-Cognitive Maturity Model (QCM<sup>2</sup>) originates from an initial conceptual idea developed by Mr. Aslak Molvær. The formal scholarly articulation, theoretical expansion, and interdisciplinary integration of the model were advanced through a coordinated research program co-developed with Dr. Robb Shawe.

Across this program, Dr. Shawe authored the four foundational articles that establish the theoretical, structural, and analytical architecture of QCM<sup>2</sup>. These works introduce and elaborate the model's core constructs, including reflexive resilience, cognitive exposure, memetic propagation, and post-linear cognition. His contributions include the development of the model's conceptual boundaries, the integration of cognitive science with systems theory, organizational learning, cybersecurity governance, and socio-technical analysis, and the refinement of the framework's analytical coherence. Dr. Shawe also produced major revisions to the QCM<sup>2</sup> manuscript (Revisions 16–19), shaping its narrative structure, conceptual clarity, and alignment with contemporary scholarly discourse.

Mr. Molvær contributed the originating conceptual insight for QCM<sup>2</sup> and participated in the collaborative development of the framework. Together, the authors integrated interdisciplinary perspectives to position QCM<sup>2</sup> as a structured, human-centered approach for examining cognition, resilience, and influence within complex information environments.

This manuscript forms part of a unified research program that advances QCM<sup>2</sup> as a comprehensive analytical framework for understanding cognition as a dynamic, context-dependent system shaped by interaction with digitally mediated environments. The series is designed to contribute to interdisciplinary scholarship spanning cognitive science, organizational learning, information systems, and human-centered security, and to support future empirical and applied research across these domains.

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